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PRICING BULLETIN

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Johns Manville Roofing Price Increase

Over the past year, the demand for raw materials used to produce synthetic polymers, bitumen, thermoplastics and polyisocyanurate has risen. The result of this increased demand is an associated increase in price by material providers. Forecasters do not expect relief from this higher pricing during 2011.

Johns Manville has seen significant cost increases from our suppliers in 2010. The rise in costs associated with manufacturing and transportation are outpacing our ability to offset them by managing production costs. This leaves us in the unfortunate position of requiring a price increase on products relying on these materials.

Effective March 1, 2011: We are implementing a 5% increase on all ISO products, TPO membranes and all bituminous membranes. Adhesives, sealants and other solvent-based accessories are not included in this increase.

Any existing quotations will be honored through the quoted expiration date, but will not be extended.

Should you have questions regarding these increases, please contact your sales representative.

We will continue to work with our suppliers and service providers to minimize the effects of rising costs. We also appreciate your business and continued support.

Danielle Lohse
Private Label Manager

Kelly Kambs
Director of Commercial Operations