



717 17th Street (80202)
P.O. Box 5108
Denver, CO 80217-5108
303 978-2000
303 978-2318 FAX
www.jm.com

PRICING BULLETIN

Bulletin Number: P11-011
Date: June 30, 2011
Distribution: External
Effective: August 1, 2011

Johns Manville Roofing Price Increase - SBS and Boards

Johns Manville continues to face raw material increases. SBS polymer has increased over 50%. Recycled paper and raw perlite is up 10%. While Johns Manville has made every effort to mitigate the effect of these increases through productivity gains and efficiencies at our manufacturing facilities, we can no longer absorb these cost increases. Based on the current costs and forecasted increases, it is necessary for us to make the difficult decision to pass a portion of this cost on to our customers.

The following price increases will be effective **August 1, 2011**.

- SBS Membranes: 5%
- 1/2" Retro-Fit™ Board: 3%
- RetroPlus™ Roof Board: 3%

All orders must be received by the 15th of the month preceding the increase date and be scheduled to ship by month end based on available material and shipping capability to guarantee pre-increase pricing. The new price will be applied to all shipments on or after the effective increase date regardless of order placement date. Existing quotes will be honored, but extensions will not be granted.

We understand the current market conditions and want to take this opportunity to thank our customers for their business. We look forward to your continued support and will strive to mitigate cost increases whenever possible.

Terry Faas
Director of Commercial Operations